

Next Meeting: November 1, 2013
Program: Patrick Brown

ATTENDING...

Ernie Barnes
 Carroll Bennink
 Wayne Bruns
 Jim Harrington

Dave Harrison
 John Hunter
 Kurt Johnson
 Dan Kneeskern

Sam Kraus
 Brenda Roe-Weaver
 Kyle Rohlk
 Al Suckow

Steve Vaught
 Jonathan Woods

WE MISSED...

Bill Breckenridge*
 Patrick Brown
 Marv Fisher*

Jake Joseph*
 Anita Messerschmidt*
 Karen Novak*

Jeff Sharpe
 Dave Smetzer*
 Phil Stanislav*

Doug West*

**excused*

CLUB NEWS

 **Thanks...** A tip of the hat to Kyle Rohlk for sharing some Iowa and Iowa State football tickets he couldn't use with the breakfast club. Dave Harrison and Dan Kneeskern were the lucky winners.

 **Social Events...** Wayne is looking into tickets for an Iowa Wild hockey game on Sunday, November 3. Let him know as soon as possible if you're interested and how many tickets you want. The invitations have already been sent (via an eMail from Wayne) for our Holiday Brunch on Sunday, December 1. It's only fitting we have this annual celebration in the same room we have all our meetings - the Candlelight Room at Des Moines Golf. We'll gather in the bar area around noon with dinner being served at 1:00. The menu is sumptuous, as usual. Be sure to contact Wayne to reserve your place (and a guest if you'd like) and your choice of entree: filet mignon, rosemary chicken, or salmon filet. You don't want to miss this great event.

PROGRAM

One of our most tenured members, Kurt Johnson, gave us a little history lesson on his family's businesses: Hammer Pharmacy and Hammer Medical Supply.

Hammer Pharmacy was established in 1872 in its current location at East 6th and Grand. Kurt's grandfather actually worked for Mr. Hammer and buying the business from him upon retirement.

Kurt's father started Medicap Pharmacies in 1971 and Kurt was the controller for both companies. Independent pharmacies are almost a thing of the past with giants like Walgreens and CVS constantly expanding not only the pharmacy business but the "front end." This consists of the items we've come to expect when shopping at these stores: cosmetics, hygiene products, over-the-counter medications, foods, batteries, toys, etc. It's very difficult to compete by only offering prescription pharmaceuticals.

Hammer Medical Supply currently has nine locations throughout Iowa. Most of their business involves breathing equipment and oxygen supply. The balance deals with mobility products and accessibility solutions.

Thanks, Kurt, for the history lesson and update on the family businesses.

REMINDER!!		
Future Programs		
November 15	Anita Messerschmidt	
December 6	Dave Harrison	
December 20	John Hunter	